



28 Falcon Law Corporation  
Advocates & Solicitors

# CORPORATE RETAINER

*Elevate your business with our  
expert legal solutions.*

# 2024/ 2025



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A large eagle with its wings spread wide, flying against a clear blue sky with light clouds. The eagle is positioned centrally, with its wings extending towards the top and sides of the frame. The text 'About Us' is overlaid on the eagle's body.

# About Us

## A Premier Singapore Law Firm: Legal Expertise for Complex Challenges

At 28 Falcon Law Corporation, we are committed to delivering bespoke legal advice and exceptional expertise to our clients. Our firm's mission is to address our clients' most pressing legal challenges with precision, insight, and unmatched dedication.

Our firm's name reflects our heritage and the personal journey of our Managing Director, Mr. Waltson Tan. The name "28 Falcon" is inspired by the apartment where Mr. Tan lived for two years while pursuing his law studies at the London School of Economics (LSE), located at 28 Falcon, Old Gloucester Street, London. This residence not only marked a significant chapter in his academic journey but also laid the foundation for the vision that would later define our law firm. Today, that vision drives us to solve our clients' most pressing legal challenges with focus, precision, and innovation.

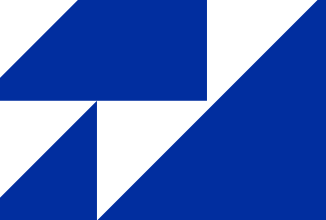


**Waltson Tan**

*Founder and Managing Director  
28 Falcon Law Corporation  
Corporate Lawyer*



**28 Falcon Law Corporation**  
**Advocates & Solicitors**



## A Distinctive Approach to Legal Excellence

Our **founding principle** is simple: **laser-focus** on solving our clients' most important problems. Whether navigating intricate legal landscapes or addressing high-stakes matters, our team is committed to providing actionable, results-oriented legal advice that goes beyond just the "letter of the law."

**28 Falcon Law Corporation** has developed a reputation for handling some of the **most complex, demanding, and high-profile transactions** globally. Our clients – comprising **founders, investors, acquirers, target companies, senior executives, and boards of directors** – benefit from our deep industry expertise and our ability to provide creative solutions in both traditional and novel legal matters.

Our practice spans a wide array of legal areas, including:



**Mergers and Acquisitions (M&A)**



**General Corporate Law**



**Corporate Governance**



**Equity Capital Markets (ECM)**



**Financial Services Regulation**

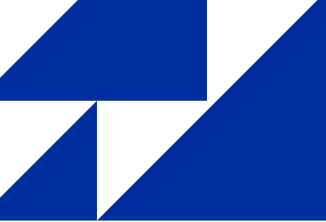


**Employment Law**



**Corporate Restructurings**

These areas of practice represent the **breadth of our expertise** and the depth of our commitment to delivering results, especially in highly regulated and competitive industries.



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## Navigating Complex Cross - Border Transactions

A distinguishing feature of **28 Falcon Law Corporation** is our ability to **lead cross-border matters** involving **multiple jurisdictions**. As the legal landscape becomes increasingly globalised, our firm is adept at managing international deals with precision, ensuring compliance with local regulations while achieving our clients' broader business objectives.

We regularly take on the role of **lead counsel** or **transaction counsel**, coordinating with foreign law firms to provide a **seamless legal experience**. Our network of relationships with market-leading firms worldwide ensures that our clients receive integrated legal advice, backed by the best expertise available in each jurisdiction.

While we coordinate global legal strategies, we maintain an overarching view that ensures the overall alignment and success of the transaction. This ability to see the "big picture" is a key element of our approach, ensuring that we offer coherent, thoughtful, and comprehensive legal solutions.

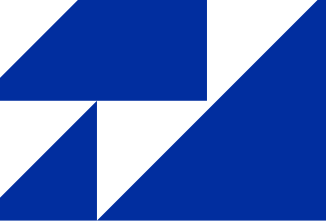


## The Right Team, the Right Results

At **28 Falcon Law Corporation**, our **organisational structure** is designed to maximise both quality and efficiency. We are selective in the matters we undertake, focusing only on those that demand the attention, sophistication, and experience of senior lawyers.

Our quality assurance to our clients is that **every lawyer in our team** who is involved in working on client-related matters has a minimum of **three years' post-qualification experience** in private practice, ensuring that we bring a **high level of expertise** to every matter we handle.

This highly experienced team works collaboratively to offer our clients strategic insights and tailored solutions. Our organisational model, built on **merit, experience, and entrepreneurial spirit**, attracts **innovative and talented legal professionals** who thrive in complex and high-pressure environments. This enables us to consistently achieve excellent results for our clients in some of the most critical legal matters.



## Client-Centric Approach: Tailored Solutions for Every Need

We understand that each client's needs are unique, and we approach every engagement with a deep commitment to providing **practical, value-added advice** that supports our clients' specific business goals. Whether you require legal counsel for a one-off project or ongoing advisory services, we are equipped to support you at every stage of your journey.

Our firm offers both **ad hoc/project-based** legal services as well as retainer/ongoing support, depending on your needs. Our clients can rest assured knowing that regardless of the scope or complexity of the matter, our **dedicated team** will remain focused on providing the highest standard of legal advice.

## Our Core Values: Excellence, Integrity, and Innovation

At **28 Falcon Law Corporation**, we believe that excellence in legal practice is only possible when it is underpinned by integrity and a commitment to **innovative thinking**. We approach each challenge with **creativity**, offering **solutions** that are both practical and strategically aligned with our clients' broader objectives. Whether advising on corporate governance, structuring a new transaction, or navigating complex regulatory environments, we are **uncompromising** in our pursuit of legal excellence





# Why Choose 28 Falcon Law Corporation?

- **Expertise:** Our team has handled some of the largest and most intricate transactions, providing **leading-edge solutions** in high-stakes situations.
- **Client-Focused:** We are dedicated to **understanding your business** and crafting tailored solutions that support your goals.
- **Global Reach:** With experience in managing cross-border transactions and coordinating advice from global partners, we are equipped to handle complex multi-jurisdictional matters.
- **Sophistication and Practicality:** Our firm specialises in matters that require **high-level sophistication** and in-depth industry knowledge, ensuring we deliver **pragmatic** and **effective legal strategies**.
- **Results-Oriented:** We prioritise **outcomes**, working tirelessly to ensure that your legal challenges are addressed with the efficiency and precision they deserve.



## A Legacy of Success

From the very beginning, **28 Falcon Law Corporation** has been dedicated to achieving **outstanding results** for our clients. We don't just offer legal advice – we offer **strategic solutions** that help businesses navigate their most complex challenges. As a result, we have earned the trust and confidence of clients around the world.

If you're looking for a legal partner who will not only understand your needs but will also bring the **experience** and **insight** needed to achieve your business objectives, look no further than **28 Falcon Law Corporation**.

# Corporate Retainer

## What You will get:

- ✔ A dedicated and qualified lawyer who is competent in corporate law, employment law and disputes resolution, and who you can consult at your convenience to address the day-to-day legal concerns of your company.
- ✔ Quick, succinct and commercially sensible advice.
- ✔ Independent legal advice – as we are not your employee, we are in a position to provide you with a third-party's perspective in relation to your legal concerns.
- ✔ Cost-effective legal advice – as we are not your employee, your engagement with us is flexible and: (i) you are not required to provide us with any CPF contribution, annual leave, sick leave and any severance package etc.; and (ii) you may terminate our service with a short notice period.
- ✔ Gain credibility and confidence as a business organisation vis-à-vis your customers, suppliers, employees, etc. by showcasing your access to legal support.
- ✔ Improve compliance with Singapore laws.
- ✔ Updates on regulatory changes which may have an impact on your company.



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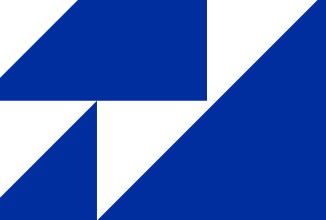


# Retainer Packages

Business Lite	Business Standard	Business Plus
<ul style="list-style-type: none"><li>Legal advice and consultation of up to 2 hours a month</li></ul>	<ul style="list-style-type: none"><li>Legal advice and consultation of up to 5 hours a month</li></ul>	<ul style="list-style-type: none"><li>Legal advice and consultation of up to 10 hours a month</li></ul>
<ul style="list-style-type: none"><li>Unused time credits from the previous month(s) can be accumulated up to a maximum of 6 hours of legal work</li></ul>	<ul style="list-style-type: none"><li>Unused time credits from the previous month(s) can be accumulated up to a maximum of 15 hours of legal work</li></ul>	<ul style="list-style-type: none"><li>Unused time credits from the previous month(s) can be accumulated up to a maximum of 30 hours of legal work</li></ul>
<ul style="list-style-type: none"><li>Lawyer with at least 3 years of post-qualification experience in corporate law, employment law and general litigation</li></ul>	<ul style="list-style-type: none"><li>Lawyer with at least 3 years of post-qualification experience in corporate law, employment law and general litigation</li></ul>	<ul style="list-style-type: none"><li>Lawyer with at least 5 years of post-qualification experience in corporate law, employment law and general litigation</li></ul>
<ul style="list-style-type: none"><li>We will liaise with only 1 assigned officer from your company</li></ul>	<ul style="list-style-type: none"><li>We will liaise with only 1 assigned officer from your company</li></ul>	<ul style="list-style-type: none"><li>We will liaise with up to 2 assigned officers from your company</li></ul>

**Note: As we are not a GST-registered law corporation, our bills are not subject to the prevailing GST rate of 9% for 2024.**





# General Terms and Conditions

- The professional fees listed above are based on the rates we offer to clients who subscribe to our monthly plans. We offer a 10% discount on the above mentioned fees for clients who subscribe to our annual plans.
- Post-paid billing (i.e. after our services are rendered) on the 14th and 28th of each month.
- If we are engaged, our service to you will commence on either the 1st or the 15th day of the month. For example, if you sign up on 2nd January 2024, we will commence work on 15th January 2024 and if you sign up on 16th January 2024, we will commence work on 1st February 2024.
- Immediate cancellation is available at any time during the first month for both our monthly plans and annual plans. You will only be required to pay pro-rata based on number of hours of services used.
- After the first month, the notice period for termination is 14 days' written notice for clients who subscribe to our monthly plans and 30 days' written notice for clients who subscribe to our annual plans.
- For any additional work to be done beyond our proposed scope of work, such work done will be charged based on our agreed fees prior to the commencement of any such work. If no fee has been agreed, the client will be charged on a time-cost basis, with the client's agreement on our proposed additional scope of work prior to the commencement of any such work.
- The fees quoted by our firm is only valid and open for acceptance within 14 days.
- We charge an administration fee for client onboarding and client termination.





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# Contact Us

If you require further information and/or expert guidance on your legal concerns, please contact **Waltson**, whose details are as follows:



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